Page 3

The following <u>Listing of the Claims</u> will replace all prior versions and all prior listings of the claims in the present application:

Listing of The Claims:

- 1. (Currently amended) A method for generating storage-stable competent cells, which comprises drying competent cells at a temperature greater than freezing so as to generate storage-stable competent cells, wherein said cells are suspended in the liquid state immediately prior to said drying not freeze-dried.
- 2. (Original) The method of claim 1, wherein said cells are bacterial cells.
- 3. (Original) The method of claim 2, wherein said bacterial cells are gram negative cells.
- 4. (Original) The method of claim 1, wherein said cells are made competent by exposure to electroporation buffer.
- 5. (Original) The method of claim 1, wherein the cells are dried for a single uniform temperature.
- 6. (Original) The method of claim 1 or 5, wherein the cells are dried for at least 8 hours.
- 7. (Original) The method of claim 1, wherein the cells are made competent by exposure to a chemical agent.
- 8. (Original) The method of claim 7, wherein said chemical agent is CaCl₂.
- 9. (Original) The method of claim 1, wherein said competent cells can be stored at temperatures above -80°C for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.
- 10. (Original) The method of claim 9, wherein said competent cells can be stored at temperatures of -20°C or above for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.

- 11. (Original) The method of claim 10, wherein said competent cells can be stored at temperatures of 0°C or above for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.
- 12. (Original) The method of claim 11, wherein said competent cells can be stored at temperatures of 4°C or above for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.
- 13. (Original) The method of claim 12, wherein said competent cells can be stored at temperatures of 15°C or above for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.
- 14. (Original) The method of claim 11, wherein said competent cells can be stored at temperatures of 20°C or above for at least one month and maintain transformation efficiencies of at least 10⁵ transformants/µg DNA.
- 15. (Original) The method of claim 1, wherein said cells are dried at a temperature above 0°C.
- 16. (Original) The method of claim 15, wherein said cells are dried at a temperature above 4°C.
- 17. (Original) The method of claim 16, wherein said cells are dried at a temperature at or above room temperature.
- 18. (Original) The method of claim 17, wherein said cells are dried at 30°C.
- 19. (Original) The method of claim 1, wherein said competent cells are exposed to non-atmosphere pressure during drying.
- 20. (Original) The method of claim 1, wherein said competent cells are dried under vacuum.
- 21. (Original) The method of claim 1, wherein said competent cells are dried in the presence of a glass-forming matrix material.

- 22. (Currently amended) The method of claim <u>21</u> 20, wherein said glass-forming matrix material comprises at least one carbohydrate.
- 23. (Previously amended) The method of claim 22, wherein said at least one carbohydrate comprises a saccharide.
- 24. (Original) The method of claim 21, wherein the glass-forming matrix is water-soluble.
- 25. (Original) The method of claim 23, wherein said saccharide is selected from the group consisting of a disaccharide, an oligosaccharide, a polysaccharide, a sugar alcohol, a sugar ether, a sugar acid, derivatives thereof, and combinations thereof.
- 26. (Original) The method of claim 23, wherein said saccharide is a non-reducing sugar.
- 27. (Original) The method of claim 23, wherein said saccharide is selected from the group consisting of trehalose, sucrose, melzitose, raffinose, maltitol, sorbose, lactitol, dextrose, derivatives thereof, and combinations thereof.
- 28. (Currently amended) The method of claim 23, wherein said saccharide is a polysaccharide is selected from the group consisting of amylose, <u>FICOLLTM</u> ficollTM, dextrin, starch, dextran, and polydextrose.
- 29. (Original) The method of claim 21, wherein said glass-forming matrix material comprises a polyol.
- 30. (Original) The method of claim 29, wherein said polyol is selected from the group consisting of a sugar polyol, propylene glycol, polyethylene glycol, derivatives thereof, and combinations thereof.
- 31. (Original) The method according to claim 21, wherein said glass-forming matrix material comprises a polymer selected from the group consisting of polyvinylpyrolidone, polyacrylamide, polyethyleneimine, and albumen.
- 32. (Original) The method of claim 22, wherein the concentration of said carbohydrate is at least 20% (weight/volume).

- 33. (Original) The method according to claim 22, wherein said carbohydrate comprises a saccharide and a sugar alcohol.
- 34. (Original) The method according to claim 33, wherein said saccharide is trehalose.
- 35. (Original) The method according to claim 33 or 34, wherein said sugar alcohol is sorbitol.
- 36. (Original) The method according to claim 33, wherein said saccharide is a hydrated saccharide.
- 37. (Original) The method of claim 36, further comprising the step of storing said competent cells at a temperature at or above -20°C.
- 38. (Original) The method of claim 37, further comprising the step of storing said competent cells at a temperature at or above 0°C.
- 39. (Original) The method of claim 38, further comprising the step of storing said competent cells at a temperature at or above 4°C.
- 40. (Original) The method of claim 39, further comprising the step of storing said competent cells at a temperature at or above 15°C.
- 41. (Original) The method of claim 40, further comprising the step of storing said competent cells at a temperature at or above room temperature.
- 42. (Original) The method of claim 37, wherein said competent cells are stored in a sealed pouch.
- 43. (Original) A method of transforming cells with exogenous nucleic acids comprising, obtaining cells generated according to the method of claim 1, rehydrating the cells, and contacting the cells with said nucleic acids.
- 44. (Original) The method of claim 43, further comprising the step of exposing the cells to at least one electrical pulse.

- 45. (Original) The method of claim 43, wherein said cells are rehydrated in transformation buffer or electroporation buffer.
- 46. (Original) The method of claim 43 or 44, wherein said cells exhibit transformation efficiencies of at least 1×10^5 transformants/µg DNA.
- 47. (Original) A composition comprising a glass-forming matrix material and competent cells, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 15°C.
- 48. (Original) The composition of claim 47, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than room temperature.
- 49. (Original) The composition of claim 48, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 20°C.
- 50. (Original) The composition of claim 49, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 25°C.
- 51. (Original) The composition of claim 50, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 30°C.
- 52. (Original) The composition of claim 51, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 40°C.
- 53. (Original) The composition of claim 52, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 45°C.
- 54. (Original) The composition of claim 53, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 50°C.
- 55. (Original) The composition of claim 54, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 60°C.

- 56. (Original) The composition of claim 47, wherein the transformation efficiency of said cells comprises at least 10⁵ transformants/µg DNA.
- 57. (Previously Amended) The composition of claim 47, wherein the transformation efficiency of said cells comprises at least 10⁶ transformants/µg DNA.
- 58. (Original) The composition of claim 47, wherein said glass-forming matrix comprises at least one carbohydrate.
- 59. (Original) The composition of claim 58, wherein said carbohydrate comprises a saccharide.
- 60. (Original) The composition of claim 59, wherein said saccharide is selected from the group consisting of a disaccharide, an oligosaccharide, a polysaccharide, a sugar alcohol, a sugar ether, a sugar acid, derivatives thereof, and combinations thereof.
- 61. (Original) The composition of claim 59, wherein said saccharide comprises a non-reducing sugar.
- 62. (Original) The composition of claim 59, wherein said saccharide is selected from the group consisting of trehalose, sucrose, melzitose, raffinose, maltitol, sorbose, lactitol, dextrose, derivatives thereof, and combinations thereof.
- 63. (Currently amended) The composition of claim 59, wherein said saccharide comprises a polysaccharide selected from the group consisting of amylose, <u>FICOLLTM</u> ficolITM, dextrin, starch, dextran, and polydextrose.
- 64. (Original) The composition of claim 58, wherein said carbohydrate comprises a saccharide and a sugar alcohol.
- 65. (Original) The composition of claim 64, wherein said saccharide comprises trehalose.
- 66. (Original) The composition of claim 64, wherein said sugar alcohol comprises sorbitol.

- 67. (Original) The composition of claim 47, wherein said glass-forming matrix material comprises a polyol.
- 68. (Original) The composition of claim 67, wherein said polyol is selected from the group consisting of a sugar polyol, propylene glycol, polyethylene glycol, derivatives thereof, and combinations thereof.
- 69. (Original) The method according to claim 47, wherein said glass-forming matrix material is a polymer selected from the group consisting of polyvinylpyrolidone, polyacrylamide, polyethyleneimine, and albumen.
- 70. (Original) The composition of claim 47, wherein at least 5% of said cells are viable upon rehydration.
- 71. (Original) The composition of claim 70, wherein at least 10% of said cells are viable upon rehydration.
- 72. (Original) The composition of claim 71, wherein at least 15% of said cells are viable upon rehydration.
- 73. (Original) The composition of claim 72, wherein at least 20% of said cells are viable upon rehydration.
- 74. (Original) The composition of claim 71, wherein at least 30% of said cells are viable upon rehydration.
- 75. (Original) A kit comprising a composition according to claim 47, wherein said matrix-cell mixture is stored in a sealed pouch.
- 76. (Original) The kit of claim 75, wherein the kit further comprises a sample of nucleic acids in a container which is separated from said sealed pouch.
- 77. (Original) The kit according to claim 75, wherein said nucleic acids are lyophilized.
- 78. (Original) A method of producing a recombinant polypeptide comprising: obtaining cells generated according to the method of claim 1; rehydrating the cells;

contacting the cells with a nucleic acid encoding said recombinant polypeptide; and growing said cells in a cell growth media under conditions in which the cells produce said polypeptide.

- 79. (Original) The method of claim 78, in which cells which have taken up said nucleic acid are separated from cells which have not taken up said nucleic acids.
- 80. (Original) The method of claim 78, wherein said recombinant polypeptide is isolated from said cells.
- 81. (Cancelled)
- 82. (Cancelled)